

# RSA-15 California Department of Rehabilitation - FY2015

## I. Earnings and Employment

1. Gross Sales	48,712,182
2. Merchandise Purchases	18,617,958
3. Gross Profit	30,094,224
4. Payroll Expenses	14,764,370
5. Other Operating Expenses	7,039,856
6. Expenses	21,804,226
7. Operating Profit	8,289,998
8. Vending Machine and Other Income	271,002
9. Retirement and Other Benefits Paid	800,030
10. Net Proceeds	9,361,030
11. Levied Set Aside Funds	1,731,838
12. Net Profit to Vendors	7,629,192
13. Fair Minimum Return to Vendors	0
14. Vendors Earnings	7,629,192
15. Vendor Person Years of Employment	93.30
16. Average Vendor Earnings	81,771
17. The Median of Net Vendor Earnings in the State	48,462
18. Number of Other Persons with Visual Disabilities Employed	10
19. Number of Other Persons with Disabilities Employed	10
20. Number of Persons Having No Disability Employed	575
21. Total Number Employed in the Program	595

## II. Vending Facilities and Vendors

### A. Facilities on Federal Property

1. Number at Beginning of Year	29
2. Number Established during Year	1
3. Number Closed during Year	5
4. Number at End of Year	25

### B. Vending Facilities Located on Federal Property, End Of Year

1. General Services Administration	5
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2. U.S. Postal Service	9
3. Department of Defense	7
a) Military Dining Facility Contracts	4
b) Other DOD Vending Facilities	3
4. Department of Homeland Security	0
5. Department of Health and Human Services	0
6. Veterans Administration	1
7. Department of the Interior	0
8. Vending Routes on Multiple Federal Locations	2
9. All Other Federal Agencies	1
Other Federal Agencies Identified	Appraisers
10. Total	25

### C. Contracts for Operation of Cafeterias and Military Dining Facilities

#### Camp Park and BT Collins

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Camp Park and BT Collins
Beginning Date of Contract (mm/dd/yyyy)	09/20/2010
Anticipated Termination of Contract (mm/dd/yyyy)	12/31/2015
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,982,820

#### Fort Irwin

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Fort Irwin
Beginning Date of Contract (mm/dd/yyyy)	12/01/2011
Anticipated Termination of Contract (mm/dd/yyyy)	11/30/2016
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,844,537

#### Ft Hunter Liggett

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Ft Hunter Liggett
Beginning Date of Contract (mm/dd/yyyy)	11/01/2013
Anticipated Termination of Contract (mm/dd/yyyy)	10/31/2018
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,940,819

#### Presidio of Monterey

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Presidio of Monterey

Beginning Date of Contract (mm/dd/yyyy)	05/01/2010
Anticipated Termination of Contract (mm/dd/yyyy)	03/31/2016
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,291,899

**New Military Dining Facility**

Agency or Branch of Military Awarding Contract	0
Name of Military Installation (if applicable)	
Beginning Date of Contract (mm/dd/yyyy)	
Anticipated Termination of Contract (mm/dd/yyyy)	
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	

**D. Vendors on Federal Property**

Vendors on Federal Property

1. Number at Beginning of Year	28
2. Number Entering during Year	0
3. Number Leaving during Year	5
4. Number at End of Year	23

**E. Facilities on Public Property (State, County, Municipal)**

Facilities on Public Property (State, County, Municipal)

1. Number at Beginning of Year	85
2. Number Established during Year	1
3. Number Closed during Year	7
4. Number at End of Year	79
a. Vending Facilities on State Property (end of year)	57
b. Vending Facilities on County Property (end of year)	21
c. Vending Facilities on Municipal Property (end of year)	1

**F. Vendors on Public Property (State, County, Municipal)**

Vendors on Public Property (State, County, Municipal)

1. Number at Beginning of Year	81
2. Number Entering during Year	0
3. Number Leaving during Year	7
4. Number at End of Year	74

**G. Facilities on Private Property**

Facilities on Private Property

1. Number at Beginning of Year	0
2. Number Established during Year	0
3. Number Closed during Year	0
4. Number at End of Year	0

**H. Vendors on Private Property**

Vendors on Private Property

1. Number at Beginning of Year	0
2. Number Entering during Year	0
3. Number Leaving during Year	0
4. Number at End of Year	0

**III. Vending Locations under the Interstate Highway Program**

Category	Total Number	Total Vending Machine Receipts
1. Number of Locations Operated by Vendors	30	1,145,086
2. Number of Locations Operated by Third-Party Contractors	1	794
3. Number of Vendors Employed in Highway Program	17	n/a
4. Total Number of Vending Locations	31	n/a

**IV. Program Expenditures by Source of Funds**

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Set-Aside	State Appropriated Fund	Federal Funds	Other	Total
1. Purchase of New Equipment	0	0	5,450	0	20,136	0	25,586
2. Maintenance of Equipment	0	0	511,216	0	1,888,859	0	2,400,075
3. Replacement of Equipment	0	0	408,308	0	1,508,630	0	1,916,938
4. Refurbish	0	0	75,844	0	280,232	0	356,076

Facilities								
5. Management Services	0	0	35,700	702,611	2,719,765	0	3,458,076	
6. Fair Minimum Return	0	0	0	0	n/a	0	0	
7. Retirement / Pension Programs	209,421	190,067	0	0	n/a	0	399,488	
8. Health Insurance Programs	0	0	391,246	0	n/a	0	391,246	
9. Paid Sick Leave / Vacation Time	0	0	0	0	n/a	0	0	
10. Initial Stock and Supplies	n/a	0	n/a	1,262	4,663	0	5,925	
11. All Other Expenditures	n/a	9,297	n/a	0	n/a	0	9,297	
12. Total	209,421	199,364	1,427,764	703,873	6,422,285	0	8,962,707	

## V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Levied Set-Aside	Total
1. Amount on Hand at Beginning of Year	0	26461	3790537	3816998
2. Funds Added during Year	214,410	243,587	1,748,943	2,206,940
3. Total Funds Available	214,410	270,048	5,539,480	6,023,938
4. Funds Distributed to Vendors	4,989	56,426	n/a	61,415
5. Other Funds Expended	209,421	199,364	1,427,764	1,836,549
6. Total Funds Distributed and Expended (Lines 4+5)	214,410	255,790	1,427,764	1,897,964
7. Amount at the End of the Year (Line 3 minus Line 6)	0	14,258	4,111,716	4,125,974

## VI. Number of Sites Surveyed

Category	Federal	Non-	Total
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	Property Total	Federal Property	
1. Number of Sites Surveyed During the Reporting Year	22	17	39
2. Number of Sites Accepted by the SLA	10	10	20
2a. Number of Accepted Sites Added to Existing Vending Facilities	1	3	4
2b. Number of Accepted Sites Used to Create New Vending Facilities	0	0	0
2c. Number of Accepted Sites Pending Assignment to a Blind Vendor	2	0	2
2d. Number of Accepted Sites Contracted to a Third-Party	7	7	14
3. Number of Sites Not Accepted by the SLA	12	5	17
3a. Due to Infeasibility of Site	12	5	17
3b. Due to Lack of Available SLA Funds	0	0	0
3c. Due to Lack of Qualified Vendors	0	0	0
4. Number of Sites Denied to the SLA by Property Management Officials	0	0	0
5. Number of Surveyed Sites with a Decision Pending	0	2	2

## VII. Vendor Training

1. Number of Individuals Completing Training in the Reporting Year to Become Vendors: (sum of 1a through 1d)	8
a. Number Licensed and Placed as Vendors	0
b. Number Certified Awaiting Placement as Vendors	6
c. Number Placed as Employees in the Vending Facility Program	2
d. Number Employed in Allied Food Service Occupations	0
2. Total Number of Certified/Qualified Individuals Awaiting Placement as Vendors	10
3. Number of Vendors Provided In-Service Training (including on-line training)	55
4. Number of Vendors Provided Upward Mobility Training (including on-line training)	4
5. Number of Vendors Participating in National Consumer-Driven Conferences	4
6. Number of Vendors Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	7

## VIII. State and Nominee Agency Personnel

### A. Agency Personnel

Agency Personnel	State Agency Personnel	Nominee Agency Personnel	Total
1. Vending Facility Program Staff	28.00	0.00	28
a. Number of Business Consultants/Counselor Staff	8.00	0.00	8

(FTE)

## B. Training

Training	State Agency Personnel	Nominee Agency Personnel	Total
1. Number Who Received Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	27	0	27
2. Number Who Participated in National Consumer-Driven Conferences	1	0	1
3. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	2	0	2

## Notes or Explanations

Add any notes or explanations that will assist in clarifying your data.

## Certification

**Certification** I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

Name of Authorized Official Joe Xavier

Title of Authorized Official Director

Date Certified(mm/dd/yyyy) 12/23/2015

Also, please be sure to add an agency contact, telephone number and email address for follow-up questions that RSA may need to resolve.

### Contact

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