

# California Department of Rehabilitation - FY2013

## I. Earnings and Employment

1. Gross Sales Total	48,452,853
2. Merchandise Purchases Total	18,852,372
3. Gross Profit Total	29,600,481
4. Payroll Expenses Total	15,465,772
5. Other Operating Expenses Total	6,306,512
6. Total Expenses Total	21,772,284
7. Operating Profit Total	7,828,197
8. Vending Machine and Other Income Total	319,965
9. Retirement and Other Benefits Paid Total	882,243

10. Net Proceeds Total	9,030,405
11. Levied Set Aside Funds Total	1,696,514
12. Net Profit to Vendors Total	7,333,891
13. Fair Minimum Return to Vendors Total	0
14. Vendors Earnings Total	7,333,891
15. Vendor Person Years of Employment Total	104
16. Average Vendor Earnings Total	70,518
17. The Median of Net Vendor Earnings in the State Total	34,765
18. Number of Other Persons with Visual Disabilities Employed Total	7
19. Number of Other Persons with Disabilities Employed Total	14

20. Number of Persons Having No Disability Employed Total	573
21. Total Number Employed in the Program Total	594

**II. Vending Facilities and Vendors**

**A. Facilities on Federal Property**

1. Number at Beginning of Year Total	34
2. Number Established during Year Total	4
3. Number Closed during Year Total	7
4. Number at End of Year Total	31

**B. Vending Facilities Located on Federal Property, End Of Year**

Description	Subtotal	Total
1. General Services Administration	n/a	5

2. U.S. Postal Service	n/a	9
3. Department of Defense	n/a	8
a) Military Dining Facility Contracts	4	n/a
b) Other DOD Vending Facilities	4	n/a
4. Department of Homeland Security	n/a	1
5. Health and Human Services	n/a	0
6. Vending Routes on Multiple Federal Locations	n/a	4
7. All Other Federal Agencies (Identify)	Appraisers, Courts, Veterans, Energy	4
8. Total	n/a	31

**C. Contracts for Operation of Cafeterias and Military Dining Facilities**

(For each contracted cafeteria and military dining hall operation funded using federally operated funds, please submit the information requested below.)

<b>Camp Park and BT Collins</b> Agency or Branch of Military Awarding Contract	Army
Name of Military Installation (if applicable)	Camp Park and BT Collins
Beginning Date of Contract	09/20/2010
Anticipated Termination of Contract	09/20/2015
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,982,820
<b>Fort Irwin</b> Agency or Branch of Military Awarding Contract	Army
Name of Military Installation (if applicable)	Fort Irwin
Beginning Date of Contract	12/01/2011
Anticipated Termination of Contract	11/30/2016
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,844,537
<b>Ft. Hunter Liggett</b> Agency or Branch of Military Awarding Contract	Army
Name of Military Installation (if applicable)	Ft. Hunter Liggett
Beginning Date of Contract	08/01/2007
Anticipated Termination of Contract	01/31/2013

Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,226,466
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<b>Presidio of Monterey</b> Agency or Branch of Military Awarding Contract	Army
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Name of Military Installation (if applicable)	Presidio of Monterey
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Beginning Date of Contract	05/01/2010
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Anticipated Termination of Contract	04/30/2015
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Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,291,899
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<b>San Diego Coast Guard</b> Agency or Branch of Military Awarding Contract	Homeland Security (DHS)
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Name of Military Installation (if applicable)	San Diego Coast Guard
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Beginning Date of Contract	12/01/2009
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Anticipated Termination of Contract	09/30/2013
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Gross Sales (Value) of Contract for the Most Recently Completed Option Year	700,000
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<b>D. Vendors on Federal Property</b>	28
1. Number at Beginning of Year Total	
2. Number Entering during Year Total	0
3. Number Leaving during Year Total	0

4. Number at End of Year Total	28
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<b>E. Facilities on Public Property (State, County, Municipal)</b>	94
1. Number at Beginning of Year Total	
2. Number Established during Year Total	3
3. Number Closed during Year Total	9
4. Number at End of Year Total	88
a. Vending Facilities on State Property (end of Year)	62
b. Vending Facilities on County Property (end of Year)	25
c. Vending Facilities on Municipal Property (end of Year)	1

<b>F. Vendors on Public Property (State, County, Municipal)</b>	86
1. Number at Beginning of Year Total	
2. Number Entering during Year Total	2
3. Number Leaving during Year Total	4
4. Number at End of Year Total	84

<b>G. Facilities on Private Property</b>	0
1. Number at Beginning of Year Total	
2. Number Established during Year Total	0
3. Number Closed during Year Total	0
4. Number at End of Year Total	0

<b>H. Vendors on Private Property</b>	0
1. Number at Beginning of Year Total	
2. Number Entering during Year Total	0
3. Number Leaving during Year Total	0



1. Purchase of New Equipment	287,432	0	0	61,223	0	226,209	0
2. Maintenance of Equipment	1,116,955	0	0	237,911	0	879,044	0
3. Replacement of Equipment	1,068,293	0	0	227,546	0	840,747	0
4. Refurbish Facilities	325,101	0	0	69,247	0	255,854	0
5. Management Services	3,572,328	0	6,652	31,658	729,454	2,804,564	0
6. Fair Minimum Return	0	0	0	0	0	n/a	0
7. Retirement / Pension Programs	423,509	247,206	176,303	0	0	n/a	0

8. Health Insurance Programs	453,379	0	0	453,379	0	n/a	0
9. Paid Sick Leave / Vacation	0	0	0	0	0	n/a	0
10. Initial Stock & Supplies	44,854	n/a	0	n/a	9,554	35,300	0
11. All Other Expenditures	0	n/a	0	n/a	0	n/a	0
12. Total	7,291,851	247,206	182,955	1,080,964	739,008	5,041,718	0

**V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside**

Category	Total	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Levied Set-Aside
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1. Amount on Hand at Beginning of Year	3,191,123	0	17,766	3,173,357
2. Funds Added during Year	2,256,852	254,851	247,829	1,754,172
3. Total Funds Available	5,447,975	254,851	265,595	4,927,529
4. Funds Distributed to Vendors	66,970	7,645	59,325	n/a
5. Other Funds Expended	1,511,125	247,206	182,955	1,080,964
6. Total Funds Distributed and Expended (Lines 4+5)	1,578,095	254,851	242,280	1,080,964
7. Amount at the End of the Year (Line 3 minus Line 6)	3,869,880	0	23,315	3,846,565

**VI. Number of Sites Surveyed**

Category	Total	Federal Property	Non-Federal Property

1. Total	49	23	26
2. Accepted for Vending Facility Site	23	14	9
3. Not Accepted Due to Infeasibility of Site	0	0	0
4. Not Accepted Due to Lack of Funds by State	0	0	0
5. Denied by Property Management Official	0	0	0
6. Not Accepted Due to Lack of Qualified Vendors	0	0	0
7. Decision Pending	26	9	17

**VII. Vendor Training**

Category	Number	Total
1. Individuals Provided Initial Training		4

a. Number Licensed and Placed as Vendors	2	
b. Number Certified Awaiting Placement as Vendors	2	
c. Number Placed as Employees in the Vending Facility Program	0	
d. Number Employed in Allied Food Service Occupations	0	
2. Total Number of Individuals Who Are Certified and Awaiting Placement as Vendors		4
3. Number of Vendors Provided In-Service Training		46
4. Number of Vendors Provided Upward Mobility Training		0
5. Number of Vendors Participating in National Consumer-Driven Conferences		0
6. Number of Vendors Who Received Certification or Re-Certification in Food Safety through a Nationally Recognized or State Recognized Program		4

**VIII. State and Nominee Agency Personnel**

**A. Agency Personnel**

Agency Personnel	State Agency Personnel	Nominee Agency Personnel	Total
1. Vending Facility Program Budgeted FTE	27	0	27
2. Vending Facility Program Actual FTE	27	0	27

**B. Training**

Training	State Agency Personnel	Nominee Agency Personnel	Total
1. Number Who Received In-Service Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	27	0	27
2. Number Who Received Training through an External Source Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	3	0	3
3. Number Who Participated in National Consumer-Driven Conferences	0	0	0

4. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	6	0	6
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**Notes of Explanations**

**Certification**

I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

Name of Authorized Official	Joseph Carmena III
Title	Acting Manager
Date Certified	12/31/2013