

**Executive Summary**  
**2019 Report of Vending Facility Program, RSA 15**

The Vending Facility Program, authorized by the Randolph-Sheppard Act, provides persons who are blind with remunerative employment and self-support through the operation of vending facilities on federal properties. The program has expanded to also include state, county, municipal, and private locations. Under the Randolph-Sheppard Program, the Business Enterprises Program (BEP) recruits, trains, licenses and places individuals who are blind to operate vending facilities located on federal and other properties.

The RSA 15 Report of the Vending Facility Program is used to report to the Rehabilitation Services Administration on the program each Federal Fiscal Year, October 1 to September 30. The information on the report includes: Earnings and Employment; Vending Facilities and Vendors; Vending Locations under the Interstate Highway Program; Program Expenditures by Source of Funds; Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside; Number of Sites Surveyed; Vendor Training; and State and Nominee Agency Personnel.

**Key facts and highlights of this report:**

- There was an overall decrease in Gross Sales and total Expenses from prior year. The decrease is attributed to the temporary closures of sites including large military locations and roadside rest locations.
  - Gross Sales reported \$50,326,440, a decrease of \$1,477,892 from prior year.
  - Total Expenses reported \$24,300,091, a decrease of \$600,346 from prior year.
- The Payroll Expenses were \$19,436,453, an increase of \$2,305,487 from prior year, which is attributable to the increase in minimum wage and worker's compensation insurance.
- The Average Vendor Earnings increased by \$2,139 from prior year to \$92,886, and the Median of Net Vendor Earnings by \$2,244 from prior year to \$54,955. The increase is attributable to locations producing less than adequate net income or lack of vendor interest (i.e., location is in remote area) being added to primary locations as satellites which increased vendor earnings.
- The RSA 15 Report reflects 80 vendors operating locations as of September 30, 2019. This decrease from 88 in the prior year is due to the retirement or passing of 8 vendors. The current vendor count of 80 does not include the 4 vendors awaiting placement at locations.
- The RSA Report reflects 249 sites. However, the actual number of locations is 83. A location may consist of multiple sites. The number of locations decreased by 13, from the prior year primarily due to some locations becoming satellites for the reasons described above.

The BEP submitted the RSA 15 Report on December 31, 2019, meeting the RSA submittal deadline.