

Executive Summary
2018 Report of Vending Facility Program, RSA 15

The Vending Facility Program, authorized by the Randolph-Sheppard Act, provides persons who are blind with remunerative employment and self-support through the operation of vending facilities on federal properties. The program has expanded to also include state, county, municipal, and private locations. Under the Randolph-Sheppard Program, the Business Enterprises Program (BEP) recruits, trains, licenses and places individuals who are blind to operate vending facilities located on federal and other properties.

The RSA 15 Report of the Vending Facility Program is used to report to the Rehabilitation Services Administration on the program each Federal Fiscal Year, October 1 to September 30. The information on the report includes: Earnings and Employment; Vending Facilities and Vendors; Vending Locations under the Interstate Highway Program; Program Expenditures by Source of Funds; Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside; Number of Sites Surveyed; Vendor Training; and State and Nominee Agency Personnel.

Key facts and highlights of this report:

- There was an overall increase in sales, earnings and profits. The addition of a new military dining contract was a large contributing factor for the increase.
- There was an overall increase in Total Expenses. The increase in Payroll Expenses was a large contributing factor for the increase.
- Gross Sales reported equal \$51,804,332, an increase of \$3,448,297.
- The Operating Profit reported reflects an increase of \$214,824.
- The Total Expenses reported reflects an increase of \$2,799,590.
- The Payroll Expenses reported reflects an increase of \$1,838,071.
- The Vendors' Earnings Total reported reflects an increase of \$48,885.
- The Average Vendor Earnings increased by \$682 to \$90,747.
- There were 85 Vendor Person Years of Employment (actual months worked), the same as the prior year.
- The Median of Net Vendor Earnings increased by \$8,585 to \$52,711.
- The RSA 15 Report reflects 88 vendors operating locations as of September 30. Vendors with more than one location are only counted once. This number does not reflect vendors who have resigned from a location and are actively pursuing another location.
- The RSA Report reflects 256 sites. However, the actual number of locations is 96. A location may consist of multiple sites.

The BEP submitted the RSA15 Report on December 31, 2018, meeting the RSA submittal deadline. Section IV (Program Expenditures by Source of Funds) and Section V

(Distribution and Expenditures of Program Funds from Vending Machine Income and Levied Set-Aside) were revised on May 14, 2019. Changes were made to the report to reflect BEP expenditures paid by other sources due to the limits of the set-aside spending authority for Fiscal Years 2016/2017 and 2017/2018. These changes reduced the set-aside expenditures by \$858,538 and increased other expenditures. The changes resulted in \$4.9 million in the set-aside fund at the end of the year, an increase of \$858,538.