



# Rehabilitation Services Administration



## RSA-15 for FY-2020: Submission #387

### ▶ Submission information

**State name**

California

**Report through date**

9/30/2020

**Status**

{Empty}

**Grant Award Number**

RANDS20PCA

**Submitting Organization**

California Department of Rehabilitation

### ▼ I. Earnings and Employment

**1. Gross Sales**

35465101

**2. Merchandise Purchases**

10529999

**3. Gross Profit**
**4. Payroll Expenses**

15668295

24,935,102

**5. Other Operating Expenses**

5729065

**6. Expenses**
**7. Operating Profit**

21,397,360

**8. Vending Machine and Other Income**

80898

3,537,742

**9. Retirement and Other Benefits Paid**

729706

**10. Net Proceeds****11. Levied Set Aside Funds**

4,348,346

574666

**12. Net Profit to Vendors****13. Fair Minimum Return to Vendors**

3,773,680

780500

**14. Vendors Earnings****15. Vendor Person Years of Employment**

4,554,180

77.4

**16. Average Vendor Earnings****17. The Median of Net Vendor Earnings in the State**

58,840

17626

**18. Number of Other Persons with Visual Disabilities Employed**

4

**19. Number of Other Persons with Disabilities Employed**

13

**20. Number of Persons Having No Disability Employed**

310

**21. Total Number Employed in the Program**

327

**▼ II. Vending Facilities and Vendors**

The numbers of vending facilities and vendors are indicators of program growth and are reported by Federal, public, and private locations. Part II contains eight sections (A through H). For the purposes of this Section, a "vending facility" is the total operation assigned to a vendor whether it is on a single property or on multiple properties. It is understood that sometimes vending in multiple buildings will be combined in order to generate enough revenue to make the operation viable for a blind vendor. These are often referred to as "vending routes." Although a vending route may consist of multiple locations, for the purposes of this report, the SLA should report such a route as a single vending facility. Some routes may include vending in buildings governed by different property management. For example, a route may include vending in Federal buildings, other public properties, and private properties. In order to determine which category to report such a route, the SLA should consider from what type of property most of the sales are generated. If a route is "anchored" by a Federal location and most sales are generated from Federal properties, it should be considered a Federal vending facility. Conversely, if most of the sales are generated on State property, then the facility should be reported under "Public Property."

This same principle would apply to any vending facility that encompasses more than one physical location even if it is not considered a vending route.

Definitions

- Federal Property – A facility operated by a blind vendor under the Vending Facility Program on "any building, land, or real property owned, leased or occupied by any department, agency or instrumentality of the U.S...." (34 CFR Sect. 395.1).
- Public Property – A facility operated by a blind vendor under the Vending Facility Program on State, municipal, or county property.
- Private Property – A facility operated by a blind vendor under the Vending Facility Program on private property.

A. Facilities on Federal Property

**1. Number at Beginning of Year**

21

**2. Number Established during Year**

0

**3. Number Closed during Year**

0

**4. Number at End of Year**

21

B. Vending Facilities Located on Federal Property, End Of Year

Enter the number of vending facilities remaining at the end of the Federal fiscal year on Federal property for each Federal agency listed that grants the permit or contract by which the SLA is authorized to establish a vending facility.

**1. General Services Administration**

4

**2. U.S. Postal Service**

8

**3. Department of Defense**

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7

**a) Military Dining Facility Contracts**

5

**b) Other DOD Vending Facilities**

2

**4. Department of Homeland Security**

0

**5. Department of Health and Human Services**

0

**6. Veterans Administration**

1

**7. Department of the Interior**

0

**8. Vending Routes on Multiple Federal Locations**

1

**9. All Other Federal Agencies**

0

**Other Federal Agencies Identified**

none

**10. Total**

21

**C. Contracts for Operation of Cafeterias and Military Dining Facilities**

▼ Facility details

Facility detail 01

**Agency or Branch of Military Awarding Contract**

Army

**Installation name**

Camp Park

**Begin date (mm/dd/yyyy)**

08/30/2019

**End date (mm/dd/yyyy)**

08/29/2024

**Gross sales**

1652630

Facility detail 02

**Agency or Branch of Military Awarding Contract**

Air Force

**Installation name**

Edwards AFB

**Begin date (mm/dd/yyyy)**

09/26/2017

**End date (mm/dd/yyyy)**

09/25/2022

**Gross sales**

2205574

Facility detail 03

**Agency or Branch of Military Awarding Contract**

Army

**Installation name**

Fort Irwin

**Begin date (mm/dd/yyyy)**

04/01/2019

**End date (mm/dd/yyyy)**

03/31/2024

**Gross sales**

4137911

Facility detail 04

**Agency or Branch of Military Awarding Contract**

Army

**Installation name**

Ft. Hunter Liggett

**Begin date (mm/dd/yyyy)**

08/30/2019

**End date (mm/dd/yyyy)**

08/29/2024

**Gross sales**

1863929

Facility detail 05

**Agency or Branch of Military Awarding Contract**

Army

**Installation name**

Presidio of Monterey

**Begin date (mm/dd/yyyy)**

08/30/2019

**End date (mm/dd/yyyy)**

08/29/2024

**Gross sales**

5534517

**D. Vendors on Federal Property**

**1. Number at Beginning of Year**

21

**2. Number Entering during Year**

1

**3. Number Leaving during Year**

3

**4. Number at End of Year**

19

**E. Facilities on Public Property (State, County, Municipal)**

**1. Number at Beginning of Year**

62

**2. Number Established during Year**

0

**3. Number Closed during Year**

1

**4. Number at End of Year**

61

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**a. Vending Facilities on State Property (end of year)**

57

**b. Vending Facilities on County Property (end of year)**

4

**c. Vending Facilities on Municipal Property (end of year)**

0

F. Vendors on Public Property (State, County, Municipal)

**1. Number at Beginning of Year**

59

**2. Number Entering during Year**

2

**3. Number Leaving during Year**

6

**4. Number at End of Year**

55

G. Facilities on Private Property

**1. Number at Beginning of Year**

0

**2. Number Established during Year**

0

**3. Number Closed during Year**

0

**4. Number at End of Year**

0

H. Vendors on Private Property

**1. Number at Beginning of Year**

0

**2. Number Entering during Year**

0

**3. Number Leaving during Year**

0

**4. Number at End of Year**

0

▼ III. Vending Locations under the Interstate Highway Program

(Surface Transportation Assistance Act amended by the Intermodal Surface Transportation Efficiency Act of 1991 amended by the Transportation Equity Act for the 21st Century of June 9, 1998) The amendments do not alter the content of Section 111 of the earlier legislation.

This part of the form is designed to collect specific data on vending machine locations placed in safety rest areas of the national system of interstate highways. SLAs designated under the Randolph-Sheppard Act shall be given priority by the State to operate such vending machine locations.

The data in this part will provide a summary of activities directly resulting from the above-cited legislation. The information is important to determine the impact of that legislation on the Randolph-Sheppard program in terms of employment and revenue.

1. Number of Locations Operated by Vendors

**Total Number**

32

**Total Vending Machine Receipts**

347419

2. Number of Locations Operated by Third-Party Contractors

**Total Number**

1

**Total Vending Machine Receipts**

1524

3. Number of Vendors Employed in Highway Program

**Total Number**

14

4. Total Number of Vending Locations

**Total Number**

33

▼ IV. Program Expenditures by Source of Funds

This part is designed to collect, for accountability purposes, comprehensive information on all program expenditure categories by source of funds during the Federal fiscal year. The



Vending Facility Program generally has four different sources of funding expenditure categories. They are: the Federal and/or non-Federal vending machine income that is not assigned to the vendors, set-aside funds from the net proceeds of the vending facilities (levied set-aside), State appropriated funds, and Federal funds allotted to the State for vocational rehabilitation services under section 110 of the Rehabilitation Act of 1973, as amended. In rare instances, SLAs may have "other" sources of non-Federal funding unique to their program. Please use Column (6) to reflect these funds on the appropriate lines. Please note that the source of such funds may have statutory or other restrictions related to their use. Federal law and regulations set forth the purposes for which funds from the different sources may be used. In Columns (1) through (6), enter the dollar amount by funding source(s) for each of the expenditure categories listed below in rows 1 through 11 and enter the total dollar amount for each expenditure category in Column (7). Also, remember that "pass through" funds are not characterized as program expenditures and should not be reflected in this section.

1. Purchase of New Equipment

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

0

**State Appropriated Fund**

0

**Federal Funds**

0

**Other**

0

**Total**

0

2. Maintenance of Equipment

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

195839

**State Appropriated Fund**

0

**Federal Funds**

723593

**Other**

0

**Total**

919,432

3. Replacement of Equipment

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

460275

**State Appropriated Fund**

0

**Federal Funds**

1700640

**Other**

0

**Total**

2,160,915

4. Refurbish Facilities

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**State Appropriated Fund**

0

**Federal Funds**

0

**Other**

0

**Total**

0

5. Management Services

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

35123

**State Appropriated Fund**

766227

**Federal Funds**

2960855

**Other**

0

**Total**

3,762,205

6. Fair Minimum Return

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

780500

**State Appropriated Fund**

0

**Other**

0

**Total**

780,500

7. Retirement / Pension Programs

**Vending Machine Income - Federal**

138690

**Vending Machine Income - Non-Federal**

126041

**Set-Aside**

0

**State Appropriated Fund**

0

**Other**

0

**Total**

264,731

8. Health Insurance Programs

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

458786

**State Appropriated Fund**

0

**Other**

0

**Total**

458,786

9. Paid Sick Leave / Vacation Time

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

0

**Set-Aside**

0

**State Appropriated Fund**

0

**Other**

0

**Total**

0

10. Initial Stock and Supplies

**Vending Machine Income - Non-Federal**

0

**State Appropriated Fund**

5012

**Federal Funds**

18521

**Other**

0

**Total**

23,533

11. All Other Expenditures

**Vending Machine Income - Non-Federal**

6189

**State Appropriated Fund**

0

**Federal Funds**

0

**Other**

0

**Total**

6,189

12. Total

**Vending Machine Income - Federal**

**Vending Machine Income - Non-Federal**

138,690

**Set-Aside**

132,230

**State Appropriated Fund**

1,930,523

<b>Federal Funds</b>	771,239
<b>Other</b>	5,403,609
<b>Total</b>	0
	8,376,291

▼ V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside

This part is designed to collect, for accountability purposes, information on the distribution and expenditure of program funds from vending machine income and levied set-aside fees. Vending machine income is separated into two columns showing Federal and non-Federal funds.

Vending machine income is revenue accruing to the SLA from vending machines located on Federal property (Federal regulations) and non-Federal property (State regulations). The non-Federal category would include vending machine income from interstate highway rest stops authorized by the Surface Transportation Assistance Act amended by the Intermodal Surface Transportation Efficiency Act of 1991 amended by the Transportation Equity Act for the 21st Century of June 9, 1998. Levied set-aside fees are funds that accrue to the SLA from an assessment against the net proceeds of each Federal and non-Federal location under the program.

1. Amount on Hand at Beginning of Year

**Vending Machine Income - Federal**

0

**Vending Machine Income - Non-Federal**

15363

**Levied Set-Aside**

5265652

**Total**

5,281,015

2. Funds Added during Year

**Vending Machine Income - Federal**

144249

**Vending Machine Income - Non-Federal**

141773

**Levied Set-Aside**

622361

**Total**

908,383

3. Total Funds Available

**Vending Machine Income - Federal**

**Vending Machine Income - Non-Federal**

144,249

**Levied Set-Aside**

157,136

**Total**

5,888,013

6,189,398

4. Funds Distributed to Vendors

**Vending Machine Income - Federal**

5558

**Vending Machine Income - Non-Federal**

5453

**Total**

11,011

5. Other Funds Expended

**Vending Machine Income - Federal**

138690

**Vending Machine Income - Non-Federal**

132230

**Levied Set-Aside**

1930523

**Total**

2,201,443

6. Total Funds Distributed and Expended (Lines 4+5)

**Vending Machine Income - Federal**

**Vending Machine Income - Non-Federal**

144,248

**Levied Set-Aside**

137,683

<b>Total</b>	1,930,523
	2,212,454

7. Amount at the End of the Year (Line 3 minus Line 6)

<b>Vending Machine Income - Federal</b>	
<b>Vending Machine Income - Non-Federal</b>	1
<b>Levied Set-Aside</b>	19,453
<b>Total</b>	3,957,490
	3,976,944

▼ VI. Number of Sites Surveyed

1. Number of Sites Surveyed During the Reporting Year

<b>Federal Property Total</b>	
34	
<b>Non-Federal Property</b>	
15	
<b>Total</b>	49

2. Number of Sites Accepted by the SLA

<b>Federal Property Total</b>	
<b>Non-Federal Property</b>	34
<b>Total</b>	8
	42

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2a. Number of Accepted Sites Added to Existing Vending Facilities

<b>Federal Property Total</b>	0
<b>Non-Federal Property</b>	0
<b>Total</b>	



0

2b. Number of Accepted Sites Used to Create New Vending Facilities

**Federal Property Total**

0

**Non-Federal Property**

0

**Total**

0

2c. Number of Accepted Sites Pending Assignment to a Blind Vendor

**Federal Property Total**

1

**Non-Federal Property**

1

**Total**

2

2d. Number of Accepted Sites Contracted to a Third-Party

**Federal Property Total**

33

**Non-Federal Property**

7

**Total**

40

3. Number of Sites Not Accepted by the SLA

**Federal Property Total**

**Non-Federal Property**

0

**Total**

6

of 20 fields

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6

3a. Due to Infeasibility of Site

**Federal Property Total**

0

**Non-Federal Property**

6

**Total**

6

3b. Due to Lack of Available SLA Funds

**Federal Property Total**

0

**Non-Federal Property**

0

**Total**

0

3c. Due to Lack of Qualified Vendors

**Federal Property Total**

0

**Non-Federal Property**

0

**Total**

0

4. Number of Sites Denied to the SLA by Property Management Officials

**Federal Property Total**

0

**Non-Federal Property**

0

**Total**

0

5. Number of Surveyed Sites with a Decision Pending

**Federal Property Total**

0

**Non-Federal Property**

1

**Total**

1

▼ VII. Vendor Training

This information is needed to determine the effectiveness of the State agencies' training programs (including vocational, on-the-job, upward mobility, and post-employment), that may help the vendors to achieve their maximum employment potential, as set forth in 34 CFR 395.11

**1. Number of Individuals Completing Training in the Reporting Year to Become Vendors: (sum of 1a through 1d)**

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0

**a. Number Licensed and Placed as Vendors**

0

**b. Number Certified Awaiting Placement as Vendors**

0

**c. Number Placed as Employees in the Vending Facility Program**

0

**d. Number Employed in Allied Food Service Occupations**

0

**2. Total Number of Certified/Qualified Individuals Awaiting Placement as Vendors**

0

**3. Number of Vendors Provided In-Service Training (including on-line training)**

0

**4. Number of Vendors Provided Upward Mobility Training (including on-line training)**

3

**5. Number of Vendors Participating in National Consumer-Driven Conferences**

3

**6. Number of Vendors Who Received Certification or Re-Certification in Food Safety**

**Through a Nationally Recognized or State Recognized Program**

0

▼ VIII. State and Nominee Agency Personnel

A. Agency Personnel

1. Vending Facility Program Staff

**State Agency Personnel**

27

**Nominee Agency Personnel**

0

**Total**

a. Number of Business Consultants/Counselor Staff (FTE).

27

**State Agency Personnel**

8

**Nominee Agency Personnel**

0

**Total**

8

B. Training

1. Number Who Received Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program

**State Agency Personnel**

3

**Nominee Agency Personnel**

0

**Total**

3

2. Number Who Participated in National Consumer-Driven Conferences

**State Agency Personnel**

1

**Nominee Agency Personnel**

0

**Total**

1

3. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program

**State Agency Personnel**

1

**Nominee Agency Personnel**

0

**Total**

1

Notes or Explanations

Add any notes or explanations that will assist in clarifying your data.

**s8b\_notes**

The difference between Section I, line 9 (Retirement and Other Benefits Paid) and Section IV lines 7, 8 and 9 is \$6,189. This for vendor life insurance reported on Line 11. The set-aside amount reported in Section I is based upon the amounts reported by the vendors, Section V is from the general ledger and includes prior fiscal years received, penalties and interest. The set-aside fees were waived starting with the February Monthly Operating Report (MOR) and the payment of Fair Minimum Return (FMR) of \$2,000 was implemented starting with the March MOR to help vendors with the impact of COVID on their businesses. The annual vendor in-service training was held in October 2020 and is therefore unable to be reflected on the report.

▼ Certification

Certification

I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

**Name of Authorized Official**

Joe Xavier

**Title of Authorized Official**

Director

**Date Certified (mm/dd/yyyy)**

2020-12-31

Also, please be sure to add an agency contact, telephone number and email address for follow-up questions that RSA may need to resolve.

Contact

**Contact Person**

David Burr

**Contact Phone Number**

[916-558-5358](tel:916-558-5358)

**Contact Email Address**

[david.burr@dor.ca.gov](mailto:david.burr@dor.ca.gov)

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**Grantee ID**

{Empty}

**hidden Grant award id**

{Empty}

**hidden Details exists flag**

{Empty}

**hidden\_grantee\_id**

{Empty}

**hidden\_status**

{Empty}